

COURSE OVERVIEW OE0216
Maritime Law & Shipping Contracts

Course Title

Maritime Law & Shipping Contracts

Course Date/Venue

November 24-28, 2024/Boardroom 1,
 Elite Byblos Hotel Al Barsha, Sheikh
 Zayed Road, Dubai, UAE

Course Reference

OE0216

Course Duration/Credits

Five days/3.0 CEUs/30 PDHs



Course Description



This practical and highly-interactive course includes real-life case studies and exercises where participants will be engaged in a series of interactive small groups and class workshops.



This course is designed to provide participants with a detailed and up-to-date overview of maritime law and shipping contracts. It covers the definition, scope, characteristics and historical development of maritime law; the INCOTERMS, international sale and shipping contracts; the sale and shipment parties as well as INCOTERMS and allocation of risk under CIF, CFR or FOB terms; the bank issued letters of credit and MCP terms; and interconnecting with shipment contracts inclusive of voyage and time charterparties, COA's and bills of lading.



During this interactive course, participants will learn the marine insurance aspects inclusive of cargo, P&I and H&M insurance; the key elements of shipping contracts covering definitions, contracting parties, warranties, liability, lien on the goods, collection and delivery; the payment and charges, insurance option, termination, force majeure, general – entire agreement, nature of relationship, notices, severance, jurisdiction and law; the most important contracts in the shipping industry; and the marine insurance and other maritime matters comprising of maritime collisions, salvage and general average.

Course Objectives

Upon the successful completion of this course, each participant will be able to:-

- Apply and gain an in-depth knowledge on maritime and shipping contracts
- Discuss the definition, scope, characteristics and historical development of maritime law
- Explain the INCOTERMS, international sale and shipping contracts
- Identify the sale and shipment parties as well as INCOTERMS and allocation of risk under CIF, CFR or FOB terms
- Use bank issued letters of credit and MCP terms and interconnect with shipment contracts inclusive of voyage and time charterparties, COA's and bills of lading
- Recognize marine insurance aspects inclusive of cargo, P&I and H&M insurance
- Identify the key elements of shipping contracts covering definitions, contracting parties, warranties, liability, lien on the goods, collection and delivery
- Discuss payment and charges, insurance option, termination, force majeure, general – entire agreement, nature of relationship, notices, severance, jurisdiction and law
- List the most important contracts in the shipping industry
- Identify marine insurance and other maritime matters comprising of maritime collisions, salvage and general average

Exclusive Smart Training Kit - H-STK®



Participants of this course will receive the exclusive “Haward Smart Training Kit” (H-STK®). The H-STK® consists of a comprehensive set of technical content which includes **electronic version** of the course materials, sample video clips of the instructor’s actual lectures & practical sessions during the course conveniently saved in a **Tablet PC**.

Who Should Attend

This course provides a basic overview of all significant aspects and considerations of maritime law and shipping contracts for shipping industry personnel including operation, commercial and trader staff, legal professionals, investors, financial managers and allied professionals working within the shipping and maritime sector.

Training Methodology

All our Courses are including **Hands-on Practical Sessions** using equipment, State-of-the-Art Simulators, Drawings, Case Studies, Videos and Exercises. The courses include the following training methodologies as a percentage of the total tuition hours:-

- 30% Lectures
- 20% Practical Workshops & Work Presentations
- 30% Hands-on Practical Exercises & Case Studies
- 20% Simulators (Hardware & Software) & Videos

In an unlikely event, the course instructor may modify the above training methodology before or during the course for technical reasons.

Course Certificate(s)

- (1) Internationally recognized Competency Certificates and Plastic Wallet Cards will be issued to participants who completed a minimum of 80% of the total tuition hours and successfully passed the exam at the end of the course. Certificates are valid for 5 years.

Recertification is FOC for a Lifetime.

Sample of Certificates

The following are samples of the certificates that will be awarded to course participants: -



- (2) Official Transcript of Records will be provided to the successful delegates with the equivalent number of ANSI/IACET accredited Continuing Education Units (CEUs) earned during the course.

* Haward Technology * CEUs * Haward Technology * CEUs * Haward Technology * CEUs * Haward Technology *



Haward Technology Middle East
Continuing Professional Development (HTME-CPD)

CEUs
Page 1 of 1

CEU Official Transcript of Records

TOR Issuance Date: 21-Mar-19
HTME No. PAR182287
Participant Name: Wael Al Hashim

Program Ref.	Program Title	Program Date	No. of Contact Hours	CEU's
OE0216-3D-IH	Certificate in Maritime Law & Shipping Contracts	March 19 - 21, 2019	19.5	1.95

Total No. of CEU's Earned as of TOR Issuance Date **1.95**

TRUE COPY



Maricel De Guzman
Academic Director

Haward Technology has been approved as an Authorized Provider by the International Association for Continuing Education and Training (IACET), 2201 Cooperative Way, Suite 800, Hemdon, VA 20171, USA. In obtaining this approval, Haward Technology has demonstrated that it complies with the ANSI/IACET 1-2013 Standard which is widely recognized as the standard of good practice internationally. As a result of their Authorized Provider membership status, Haward Technology is authorized to offer IACET CEUs for programs that qualify under the ANSI/IACET 1-2013 Standard.

Haward Technology's courses meet the professional certification and continuing education requirements for participants seeking Continuing Education Units (CEUs) in accordance with the rules & regulations of the International Association for Continuing Education & Training (IACET). IACET is an international authority that evaluates programs according to strict, research-based criteria and guidelines. The CEU is an internationally accepted uniform unit of measurement in qualified courses of continuing education.

Haward Technology is accredited by










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Certificate Accreditations

Certificates are accredited by the following international accreditation organizations:-

- 
The International Accreditors for Continuing Education and Training (IACET - USA)

Haward Technology is an Authorized Training Provider by the International Accreditors for Continuing Education and Training (IACET), 2201 Cooperative Way, Suite 600, Herndon, VA 20171, USA. In obtaining this authority, Haward Technology has demonstrated that it complies with the **ANSI/IACET 2018-1 Standard** which is widely recognized as the standard of good practice internationally. As a result of our Authorized Provider membership status, Haward Technology is authorized to offer IACET CEUs for its programs that qualify under the **ANSI/IACET 2018-1 Standard**.

Haward Technology's courses meet the professional certification and continuing education requirements for participants seeking **Continuing Education Units (CEUs)** in accordance with the rules & regulations of the International Accreditors for Continuing Education & Training (IACET). IACET is an international authority that evaluates programs according to strict, research-based criteria and guidelines. The CEU is an internationally accepted uniform unit of measurement in qualified courses of continuing education.

Haward Technology Middle East will award **3.0 CEUs** (Continuing Education Units) or **30 PDHs** (Professional Development Hours) for participants who completed the total tuition hours of this program. One CEU is equivalent to ten Professional Development Hours (PDHs) or ten contact hours of the participation in and completion of Haward Technology programs. A permanent record of a participant's involvement and awarding of CEU will be maintained by Haward Technology. Haward Technology will provide a copy of the participant's CEU and PDH Transcript of Records upon request.

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British Accreditation Council (BAC)

Haward Technology is accredited by the **British Accreditation Council** for **Independent Further and Higher Education** as an **International Centre**. BAC is the British accrediting body responsible for setting standards within independent further and higher education sector in the UK and overseas. As a BAC-accredited international centre, Haward Technology meets all of the international higher education criteria and standards set by BAC.

Course Fee

US\$ 8,000 per Delegate + **VAT**. The rate includes H-STK® (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.

Accommodation

Accommodation is not included in the course fees. However, any accommodation required can be arranged at the time of booking.

Course Instructor(s)

This course will be conducted by the following instructor(s). However, we have the right to change the course instructor(s) prior to the course date and inform participants accordingly:



Captain Mohamed Ghanem, MSc, BSc, is a **Senior Jack-up Barge Captain** with extensive experience in **Drilling Rigs, Jackup Barge Operations** and **MODU** within the **Oil & Gas** industry. His expertise widely covers in the areas of **Jack-up Barges, Rig Safety** Protocols, **Drilling Rigs & Jack-up Barges** Maintenance & Servicing, **Drilling Rig** Components, **Naval & Marine** Engineering, **Marine Planning & MODU Stability**, **Rig Move** Operation, **UWILD**, **Stability Reports**, **Draft Surveys, Rig Reactivation & Under Water Surveys**, **Damage**

Survey & Cost Estimation, Tanker Vetting for Terminals, **Loading Master** Certification for Oil & Gas Terminals, **Marine Terminal** Operation, **Liquefied Gas Tankers & Jetty** Operation, **Global Maritime Distress Safety System (GMDSS)**, **International Maritime Conventions & Codes**, **International Ship and Port Facility Security Code (ISPS) Code**, **Buoyage System & International Code of Signals**, **Oil & Gas Marine Terminals, Port Terminals** Crisis Management & Major Emergency Response, **Marine Hazards** Prevention & Control, **Single Buoy Mooring System (SBM)**, **Emergency Response** Procedure, **Oil Spill** Management & Recovery, **Oil Spill** Prevention & Control, **Oil Spill** Combating Operations, **Oil & Gas Marine Terminals, Offshore Marine** Operation Management, **Vessel Hull & Machinery Survey**, **Oil & Gas Fields Offshore** Survey, **Oil & Gas Terminals** Loading & Discharging, **Terminal** Operations, **Seamanship, Shipping** Overview, **Marine Fire Fighting** Equipment, **Hull Damage** Control, **Vessel Rescue, Life Saving, Safety Process, Major Emergency** Management & Control, **Crisis** Management during **Oil Spill** and **Firefighting**. He is currently the **Jack Up Barge Captain & Marine Planner** wherein he oversee all the operations onboard the vessel including navigation, maintenance and compliance with local regulations.

During his life career, Captain Mohamed has gained his practical and field experience through his various significant positions and dedication as the **Barge Engineer & Marine Planner Onboard, Trainee Barge Engineer Onboard, Assistant Barge Master II Onboard, Assistant Barge Master Onboard, Design Engineer, Ship Yard Site Engineer/QC Engineer, Marine Draft Surveyor, Ship Repair Engineer, Vessel Repairing Engineer, Metal Cutting & Welding Planner, Marine Engineer Onboard, Technical Manager, Maintenance Mechanical Engineer** and **Reserve Marine Officer** from the Shelf Drilling Co, Marine & Engineering Consulting, ADMARINE III (X-GSF 103) at ADES, Oceandro Large Yacht Builder, International Inspection Company, Synchrony-Lift Works and B-Tech Company.

Captain Mohamed has **Bachelor's** degree in **Naval Architecture & Marine Engineering** and currently enrolled in **Master's** degree in **Naval Architecture & Marine Engineering**. Further, he is a **Certified Instructor/Trainer, a Certified Trainer, Assessor & Internal Verifier** by the **Institute of Leadership of Management (ILM)** and holds a certificate in **Marine III Engineer** and **OIM & Mobile Offshore Drilling Unit (MODU)**. He is an **active member** of The International Transport Workers' Federation (**ITF**), UK and has delivered numerous courses, workshops, trainings and conferences worldwide.

Course Program

The following program is planned for this course. However, the course instructor(s) may modify this program before or during the course for technical reasons with no prior notice to participants. Nevertheless, the course objectives will always be met:

Day 1: Sunday, 24th of November 2024

0730 – 0800	Registration & Coffee
0800 – 0815	Welcome & Introduction
0815 – 0830	PRE-TEST
0830 – 0930	Introduction to Maritime Law What is the Shipping Industry? • Definition, Scope & Characteristics of Maritime Law • Historical Development of Maritime Law
0930 – 0945	Break
0945 – 1030	INCOTERMS & International Sale & Shipping Contracts Identification of the Sale & Shipment Parties (The Seller/Shipper, The Buyer/Consignee, The Shipper/Charterer & The Shipowner/Carrier) • INCOTERMS & Allocation of Risk Under CIF, CFR or FOB Terms
1030 – 1230	INCOTERMS & International Sale & Shipping Contracts (cont'd) Use of Bank Issued Letters of Credit & MCP Terms • Interconnection with Shipment Contracts Inclusive of Voyage & Time Charterparties, COA's & Bills of Lading
1230 – 1245	Break
1245 – 1420	INCOTERMS & International Sale & Shipping Contracts (cont'd) Marine Insurance Aspects Inclusive of Cargo, P&I & H&M Insurance
1420 – 1430	Recap
1430	Lunch & End of Day One

Day 2: Monday, 25th of November 2024

0730 – 0930	Shipping Contracts – Key Elements Definitions • Contracting Parties
0930 – 0945	Break
0945 – 1100	Shipping Contracts – Key Elements (cont'd) Warranties • Liability
1100 – 1230	Shipping Contracts – Key Elements (cont'd) Lien on the Goods • Collection & Delivery
1230 – 1245	Break
1245 – 1420	Shipping Contracts – Key Elements (cont'd) Payment & Charges • Insurance Option
1420 – 1430	Recap
1430	Lunch & End of Day Two

Day 3: Tuesday, 26th of November 2024

0730 – 0930	Shipping Contracts – Key Elements (cont'd) Termination • Force Majeure
0930 – 0945	Break
0945 – 1100	Shipping Contracts – Key Elements (cont'd) General – Entire Agreement • Natural of Relationship
1100 – 1230	Shipping Contracts – Key Elements (cont'd) Notices • Severance • Jurisdiction & Law
1230 – 1245	Break

1245 – 1420	What are the 10 Most Important Contracts in the Shipping Industry? <i>Ship or Vessel Sale & Purchase Agreements</i>
1420 – 1430	Recap
1430	<i>Lunch & End of Day Three</i>

Day 4: Wednesday, 27th of November 2024

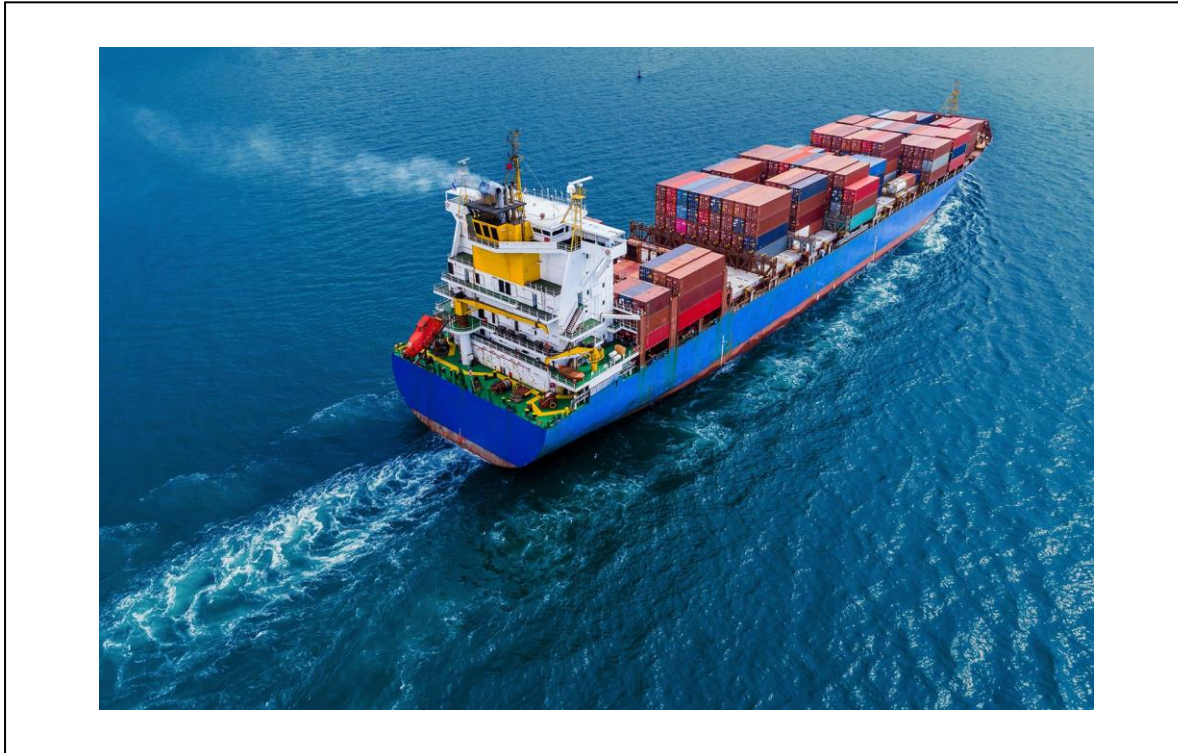
0730 – 0930	What are the 10 Most Important Contracts in the Shipping Industry? <i>(cont'd)</i> <i>Transportation Services Agreements or Logistic Services Agreement</i>
0930 – 0945	<i>Break</i>
0945 – 1100	What are the 10 Most Important Contracts in the Shipping Industry? <i>(cont'd)</i> <i>Ship Management Agreements</i>
1100 – 1230	What are the 10 Most Important Contracts in the Shipping Industry? <i>(cont'd)</i> <i>Vessel Lease Agreement or Ship Charter Agreement</i>
1230 – 1245	<i>Break</i>
1245 – 1420	What are the 10 Most Important Contracts in the Shipping Industry? <i>(cont'd)</i> <i>Important & Export Contracts • Contract of Affreightment</i>
1420 – 1430	Recap
1430	<i>Lunch & End of Day Four</i>

Day 5: Thursday, 28th of November 2024

0730 – 0930	What are the 10 Most Important Contracts in the Shipping Industry? <i>(cont'd)</i> <i>Marine Insurance Contracts • Seafarer's Employment Contracts</i>
0930 – 0945	<i>Break</i>
0945 – 1100	What are the 10 Most Important Contracts in the Shipping Industry? <i>(cont'd)</i> <i>Collective Bargaining Agreement • Freight Forwarding Agreements</i>
1100 – 1200	Marine Insurance & Other Maritime Matters <i>Marine Insurance • Maritime Collisions, Salvage & General Average</i>
1200 – 1215	<i>Break</i>
1215 – 1300	Marine Insurance & Other Maritime Matters (cont'd) <i>Maritime Collisions • Salvage</i>
1300 – 1315	Course Conclusion
1315 – 1415	COMPETENCY EXAM
1415 – 1430	<i>Presentation of Course Certificates</i>
1430	<i>Lunch & End of Course</i>

Practical Sessions

This practical and highly-interactive course includes real-life case studies and exercises:-



Course Coordinator

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